## TATA GROUP

# Leadership with trust

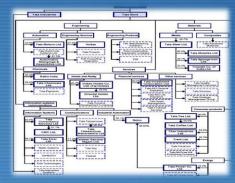
Business English | H1201 Moor Simon | Rohrer Felix



#### **TATA Success Story**



#### TATAs History



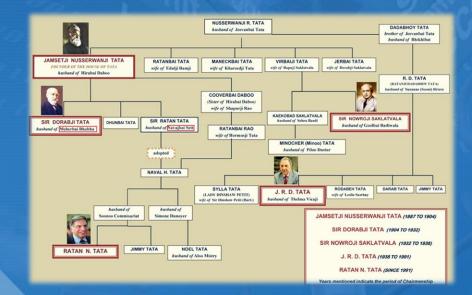




#### **TATA Products**

### TATAs History

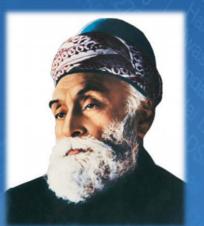
The company is currently in its fifth generation of family stewardship.





### 1868-1904: Jamsetji Tata

- Tata Group foundation in 1868 as a trading firm
- Established modern textile mills 1874 onwards

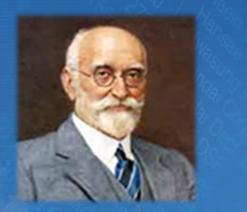


- Strong proponent of India's Industrialization
- Committed Group's entry into steel, power and hotels and to creation of Indian Institute of Science



### 1904-1932: Dorab Tata

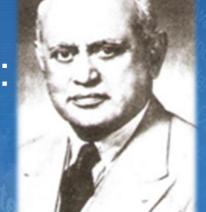
- Under Dorab's leadership the group quickly diversified, venturing into a vast array of new industries:
  - 1907 Steel
  - 1910 Electricity
  - 1911 Education
  - 1917 Consumer goods
  - 1932 Aviation





#### 1932-1938: Nowroji Saklatwala

- Son of Jamsetji's sister
- Some companies did not survive:
  - Tata Construction
  - Tata Electro-chemicals
  - Sugar Corporation

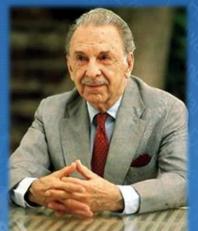


 The frenetic activity and the Great Depression left Sir Nowroji with the task of consolidation.



### 1938-1991: JRD Tata

- Jehangir Ratanji Dadabhoy Tata
- Led Group into new businesses, including:
  - Chemicals and fertilizers, civil aviation, locomotives and trucks, tea and coffee, computer software, financial services and watches
- Civil aviation pioneer: founder of Air India
- Decorated with Bharat Ratna, nation's highest civilian honor





### Since 1991: Ratan Tata

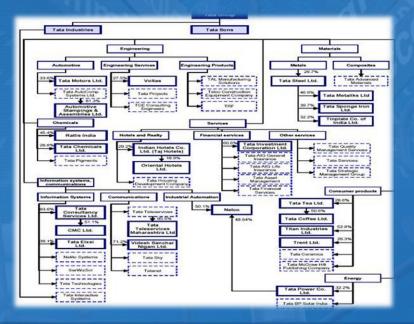
 Founder of Tata Teleservices and also designed and launched the Indica, India's first indigenously developed car.



- Acquired VSNL, India's top international telecom service provider
- 2004: TCS, Tata Consultancy Services
- 2008: Nano, the world's cheapest car

### TATA Group

It has over 100 operating companies each of them operates independently.





#### TATA GROUP

India's largest business group with businesses in Seven sectors and operations in over 80 countries; with products and services available in over 85 countries and over 456,000 employees. Group revenue of \$ 100.09 bn; **58%** in geographies other than India



#### **Business Sectors**

Consumer Products: 4% -Energy: 6%

Services: 4%-

Information and Communication ~ Technology: 16% Chemicals: 3%

Materials: 28%

**Engineering: 39%** 



#### Group Revenue





#### TATA Motors

- Founded 1945
- Turnover: 36.58 billion US\$
- Employees: 59,759 (2012)
- Owns Jaguar, Range Rover, Daewoo





#### TATA Steel

- Founded 1907
- Turnover: 27.73 billion US\$
- Employees: 81,622 (2012)
- annual crude steel capacity of 24.2 million tones



#### TATA Power

#### • Founded 1911

Turnover: 3.68 billion US\$

- Employees: 81,622 (2012)
- Total capacity: 8,250MW in renewable energy (solar, wind, water, thermal, nuclear power plant Gösgen ~1,000MW)

### TATA Products

Areas of business:

- Information systems
- Communications
  - Engineering
- Materials
  - Services Energy
    - Chemicals consumer products



#### TATA Products





#### TATA Motors

#### Tata Nano

- Launched in 2008 as a car for everyone
- approximately \$2,000
- –~600kg
- 2 cylinder engine
- 624cc
- -~38PS
- 3.94 l / 100km



#### Ratan Tata's Vision 2020

#### A \$500-bn global Empire